

# Asia Tech: Navigating The Noise Conference Call Series

## Inventec (2317 TT)

Speaker: Ms. Ada Chang, Investor Relations

### Key Findings:

- AI (30% of server revenue). **Supply constraints persist.** Mainly **NVDA GPUs, NVLink switch & HBM**
- Blackwell B200 small volume ramp 4Q 24 / **B300 higher volume ramp 2H 25**; customers await customizable CPU/GPU solutions
- '25 server revenue +60%: unit growth + better mix of higher ASP racks/ **'26 will grow, limited visibility**
- AMD: still gaining share in conventional server, Mi300x 4Q 24 strength continues in '25 / **attractive for edge AI or inference**
- **Conventional server flat in '25** after outperforming industry with low teens growth in '24
- '25 NB units up high single digits, revenue up low double digits / **commercial refresh + AI tender projects**

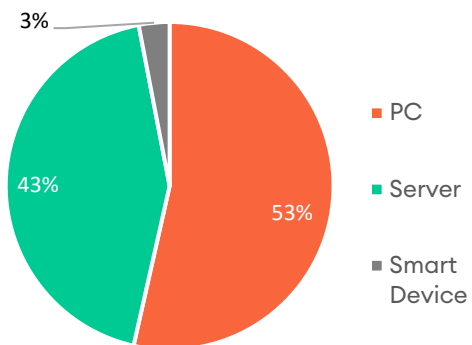
**Next Calls:** [Pegatron \(4938 TT\)](#) Nov 19<sup>th</sup> [Asia Tour Dec 2-14](#)

Source: Bloomberg and NSR estimates and analysis.

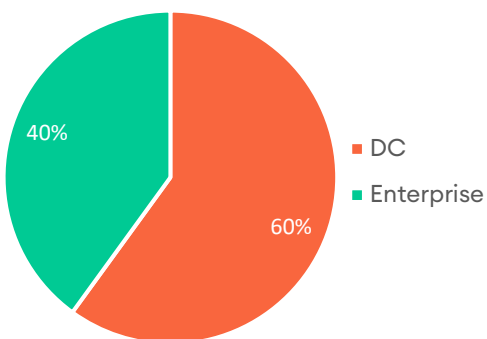
# Inventec (2371 TT, 50 TWD) EV 6.5 US\$bn Yield 3.0% ADTV 41 US\$m

## Server / NB ODM

### Sales Mix



### Server Mix



### Company Overview

#### Server

- #1 Motherboard (MOBO) vendor globally + racks & systems
- US: mainly MOBO/ China: full systems/racks
- DC Customer: AMZN / MSFT / GOOG
- Brand Customer: HP / DELL / Lenovo
- Other enterprise: YHOO / TWTR
- China: 10% of server / Intl biz for BAT

#### Server Capacity

- Mexico: 35% of production: direct ship for AMZN & GOOG
- Taiwan: 25% of production
- China: 25% of server production, migrating to Thailand

#### NB

- 60% HP / 25% Asustek gaming / small DELL
- 90% commercial / 10% consumer
- Capacity: ~18 mm units/year in Chongqing

#### Smart Device

- Xiaomi SP (premium) / Sonos / GOOG SP, Fitbit, Speakers
- AAPL Homepod / cable & accessories
- Production base: Nanjing China / Malaysia / Vietnam

#### Competition

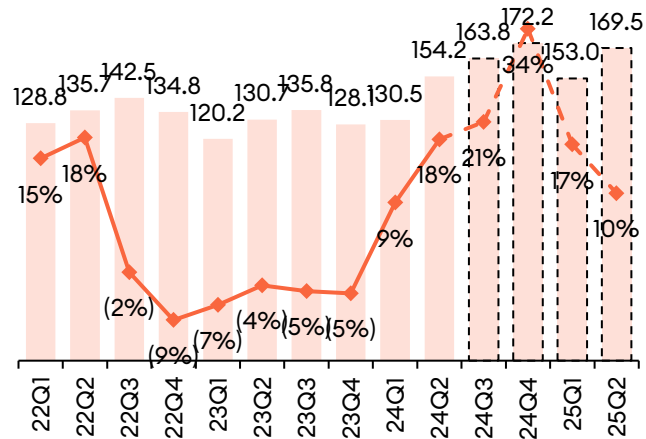
- Server: Quanta / Wistron / Hon Hai / Mitac / WiWynn
- MOBO: Foxconn, Wistron, Quanta, Mitac
- NB: Compal / Pegatron / Inventec / Quanta / Hon Hai

### Key Topics / Questions

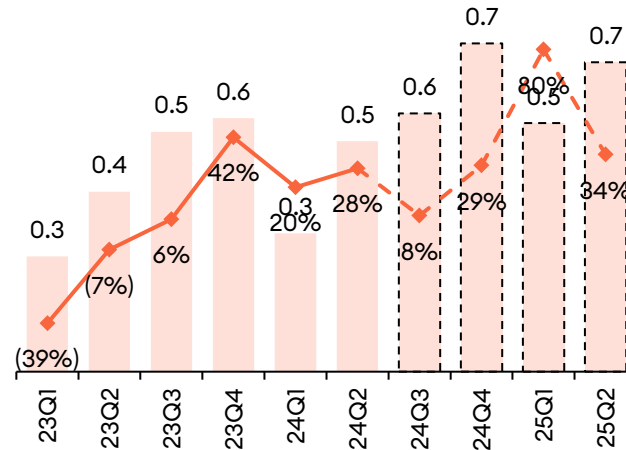
- Server Bottlenecks: GPU / NVLink / HBM & continued technical challenges with PCBA and PMIC (MPWR / TXN / IFX)
- H100 & H20 +20% q/q in 4Q 24 / peak season
- Server + 60% in '25 (Miranda) / growth in '26 (Rubin)
- Thermal: Inventec will not vertically integrate / insource components from Asia Vital & Vertiv / responsible for final test & quality assurance.
- AMD continued server share gains vs. INTC
- Thailand server capacity completes year end '24 / will slowly migrate China production to Thailand
- NB: early pull in 1H 24, weaker 4Q 24, strong '25 on corporate refresh + AI tender projects
- EV: small traction with ECU in '25 but not yet qualified. Most business will be ADAS or central compute board
- Switch ODM: small, not ramping due to AVGO chip shortage

# Inventec (2356 TT)

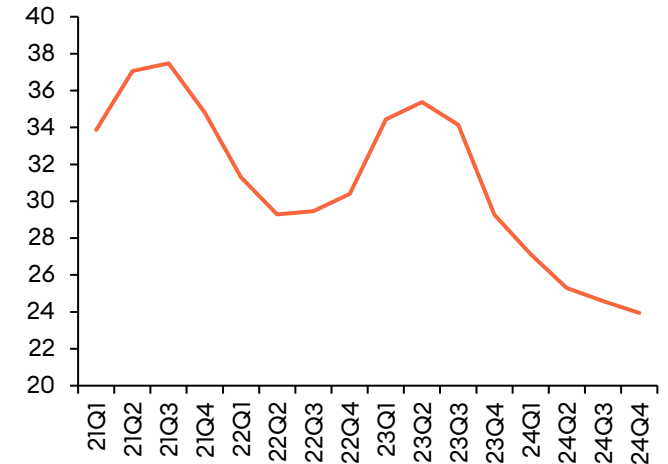
Revenue (TWD\$bn)



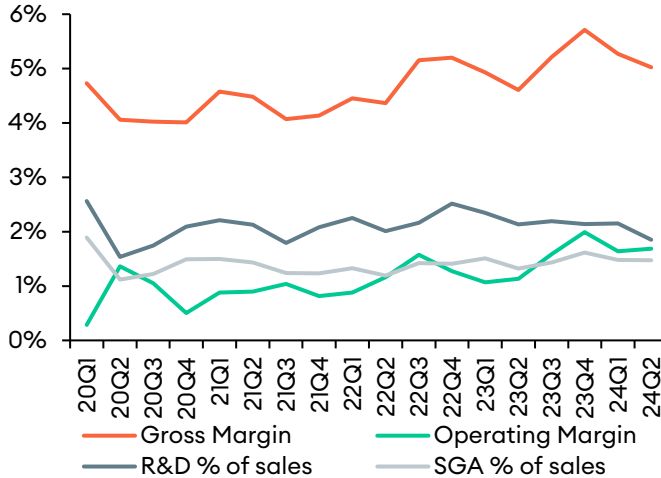
EPS (TWD)



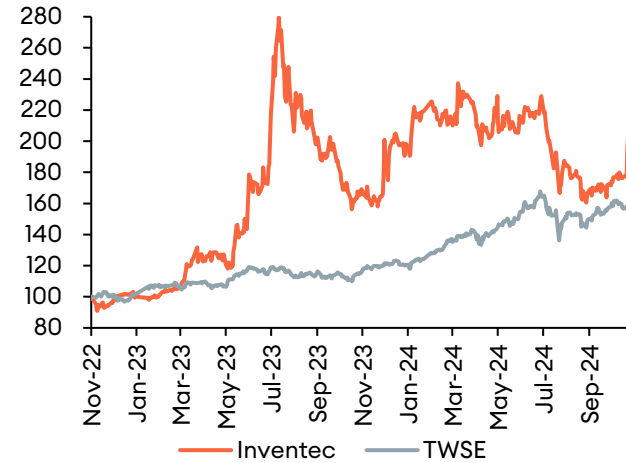
P/E



Margins (%)



Relative Performance (last 2 years)



DIO (days)

